



The Malaysian Insurance Institute
(Co No: 35445-H)
No. 5 Jalan Sri Semantan Satu
Damansara Heights
50490 Kuala Lumpur
Website : <http://www.insurance.com.my>
Tel: 03-2087 8882/03-2087 8883

2009 TRAINING CALENDAR

PUBLIC COURSES IN KUALA LUMPUR

PROGRAMMES	LEVEL	DURATION	FEES (RM)	DTD/BTF Approved	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
Professional Courses for General Insurance Staff										
Associateship of the Malaysian Insurance Institute (AMII)		18 Months	14,750	DTD		√			√	
Diploma of the Malaysian Insurance Institute (DMII)		12 Months	6,500	DTD		√			√	
Certificate in Risk Management		12 Months	9,000	N/A		√				
Certificate of Malaysian Insurance Institute (CMII)		2 Months	1,800	BTF	√		√		√	
Professional Courses for Life Insurance Agents										
Registered Financial Planning Course		6 days	750	BTF			√			
Professional Course for Actuaries										
Basic Certificate Course in General Insurance Actuarial Practice		3 Months	4,500	N/A		√				
Professional Courses for Insurance Brokers										
Certificate in Insurance Broking (Basic)		5 days	880	DTD			2-6		18-22	
Certificate in Insurance Broking (Intermediate)		6 days	1,100	DTD						
Professional Courses for Insurance Loss Adjusters										
Basic Certificate Course in Loss Adjusting (BCCILA)		4 days	728	DTD		17-19			11-14	
Intermediate Certificate Course in Loss Adjusting (ICCLA)		5 days	950	DTD						15-19
Training Courses for General Insurance Staff										
Introductory Courses										
Introduction to Insurance	1	2 days	800*/1050	DTD	20-21	17-18	3-4	14-15	19-20	23-24
Introduction to Takaful	1	2 days	800*/1050	DTD		23-24				9-10
Motor and Non-Motor Insurance	1	2 days	800*/1050	DTD			11-12			
General Insurance Company Operations	1	2 days	800*/1050	DTD				21-22		
Takaful & Conventional Insurance - A Comparison	1	2 days	800*/1050	DTD	14-15					
CAR/EAR Insurance										
Basic Course in CAR/EAR Insurance	1	2 days	800*/1050	DTD			11-12			
Technical Course in CAR/EAR Insurance	2	3 days	1050*/1300	DTD				7-9		
CAR/EAR Insurance - Claims	2	3 days	1050*/1300	DTD						16-18
Engineering Insurance										
Basic Course in Engineering Insurance	1	2 days	800*/1050	DTD		23-24				10-11
Technical Course in Engineering Insurance	2	3 days	1050*/1300	DTD	5-7				5-6	
Engineering Insurance - Claims	2	3 days	1050*/1300	DTD			17-19			
Business Interruption Insurance										
Business Interruption Insurance	1	2 days	800*/1050	DTD			4-5			
Technical Course in Business Interruption Insurance	2	3 days	1050*/1300	DTD				21-23		
Business Interruption Insurance - Claims	2	3 days	1050*/1300	DTD						19-21
Fire Insurance										
Basic Course in Fire Insurance	1	2 days	800*/1050	DTD	4-5					26-27
Technical Course in Fire Insurance	2	3 days	1050*/1300	DTD		23-25				
Fire Insurance - Claims	2	3 days	1050*/1300	DTD			3-5			
Liability Insurance										
Liability Insurance	1	2 days	800*/1050	DTD			25-26			
Comprehensive General Liability Insurance	1	2 days	800*/1050	N/A					5-6	
Technical Course in Liability Insurance	2	3 days	1050*/1300	DTD	21-23					
Liability Insurance - Claims	2	3 days	1050*/1300	DTD				21-23		
Liability Insurance - Products Liability	2	2 days	900*/1150	DTD						17-18
Liability Insurance - Specialist Liability	2	2 days	900*/1150	DTD		17-18				
Marine Insurance										
Basic Course in Marine Cargo Insurance	1	2 days	800*/1050	DTD				1-2		
Technical Course Marine Cargo Insurance	2	3 days	1050*/1300	DTD			24-26			
Marine Cargo Claims	2	3 days	1050*/1300	DTD						26-28
Motor Insurance										
Basic Course in Motor Insurance	1	2 days	800*/1050	DTD		11-12				17-18
Motor Insurance - Claims Handling and Loss Assessment	2	3 days	1050*/1300	DTD				7-9		

Technical Course in Motor Insurance	2	3 days	1050*/1300	DTD	13-15				
Motor Insurance - Claims	2	3 days	1050*/1300	DTD			23-25		
Motor Insurance Bodily Injury/Fatal Claims	2	3 days	1050*/1300	DTD					23-25
Reinsurance									
Basic Course in Reinsurance	1	2 days	800*/1050	DTD			3-4		
Reinsurance - Accounting	2	3 days	1050*/1300	DTD				14-16	
Reinsurance - Treaty Wording	2	3 days	1050*/1300	DTD					12-14
Miscellaneous Accident Insurance									
Basic Course in Miscellaneous Accident Insurance	1	2 days	800*/1050	DTD	19-20			28-29	
Technical Course in Miscellaneous Accident Insurance	2	3 days	1050*/1300	DTD			17-19		
Miscellaneous Accident Insurance - Claims	2	3 days	1050*/1300	DTD			17-19		2-4
Risk Management									
Risk Management	1	2 days	900*/1150	DTD				28-29	
Designing an Insurance Programme Using Risk Management Approach	2	2 days	900*/1150	DTD					3-4
International Management of Risk and Uncertainty(iMoRU)	2	2 days	2500	N/A			24-25		10-11
Health and Medical Insurance									
Health and Medical Insurance	1	2 days	800*/1050	DTD			17-18		
Health and Medical Claims	2	2 days	900*/1150	N/A				1-2	
Legal Aspects									
The Legal Aspects of Insurance and Their Practical Applications in Malaysia	2	3 days	1050*/1300	N/A					12-14
The Legal Aspects of Motor Insurance	2	2 days	900*/1150	DTD					23-24
Technical Workshops									
Effective Negotiation Skills for Settlement of Claims	3	2 days	1050*/1150	DTD				28-29	
Liability Insurance - Underwriting Workshop	3	3 days	1100*/1200	DTD					23-25
Reinsurance - Workshop on Underwriting	3	3 days	1100*/1200	DTD					
Training Courses for Life Insurance Staff									
Life Insurance Company Operations	1	2 days	800*/1050	DTD			24-25		
Life Insurance Underwriting	1	2 days	800*/1050	DTD/BTF					23-24
Life Insurance Claims	2	3 days	1050*/1300	DTD/BTF					23-25
Training Courses for Life Insurance Agents									
**More programmes are available for in-house training.									
AMTC									
February Intake		69 hours	700*/3,500	BTF			25		
March Intake		69 hours	700*/3,500	BTF				11	
May Intake		69 hours	700*/3,500	BTF					6
July Intake		69 hours	700*/3,500	BTF					
October Intake		69 hours	700*/3,500	BTF					
MDRT Series									
Basic Selling Concept		1 day	62.50*/250	BTF			21		13
Tips To Be Successful in Life Insurance Selling		1 day	62.50*/250	BTF				14	
Time Value of Money		2 days	75*/300	BTF					18-19
Achieving MDRT through Business Insurance		1 1/2 days	150*/600	BTF			14-15		
Winning Strategies to Achieve MDRT		1 1/2 days	150*/600	BTF					
Bumi Convention		1 day	100*/200	BTF					
Women Agent Seminar		1 day	80*/190	BTF					
Train-The-Trainer Programmes									
RFP (Fundamentals of Financial Planning)		3 days	500		12-14		19-21		11-13
RFP (Risk Management and Insurance Planning)		3 days	500		15-17		22-23		14-15
BAMC		3 days	1200				24-26		4-6
ASEAN Insurance Training Fund (AIF) Series									
1. Fire & Business Interruption Insurance		5 days					16-20		
2. Comprehensive Course in General Insurance		5 days					√		
3. Comprehensive Course in General Insurance Claims		5 days						√	
4. Intensive Course in Engineering Insurance		5 days							√
5. Intensive Course in Marine Cargo Insurance		5 days							√

Important Notes: DTD - Double Tax Deduction

BTF - Bumiputra Training Fund

For further information kindly contact 03-2087 8882 and speak to En. Shawal (ext 257/shawal@mii.org.my) or Ph. Hamizon (ext 235/hamizon@mii.org.my)

Note:

- All Fees marked (*) are member/BTF rates.
- All fees quoted are subject to change and is applicable for courses conducted in **Kuala Lumpur only**.
- Information on some of the programmes will be finalised later. It will be reflected in the brochures towards the date of implementation
- In-house sessions can be arranged for all the programmes. Kindly contact the person below for further explanation.

Academic Training

Freddie Phoon ext 254 email freddie@mii.org.my
Putri Noraini ext 255 email putri@mii.org.my

General Training

Yahani Hashim ext 330 email yahani@mii.org.my
Norhayati Ibrahim ext 256 email hayati@mii.org.my

Life Training

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