



## Key Learning Outcome

At the end of the course, participants will be able to:

- understand the basic risk management principles and process.
- understand and apply the various techniques that can be used to identify and analyze risk exposure.
- systematically analyse an organization's exposures and needs, and draw up a programme for insuring such exposures or alternatively treat them.
- understand some of the pitfalls in any insurance programme that may adversely affect an organization.
- establish an insurance portfolio and manage it effectively.

## Key Course Content

### Introduction

- Insurance programming and portfolio management
  - »»Conventional versus risk management approach
- Risk Management principles

### Exposure inventorying

- Identify and listing assets
  - »»Tangible/intangible properties
  - »»Internal/external
- Identifying and listing exposures
  - »»Direct and indirect exposures
  - »»Liabilities

### Risk Assessment and Evaluation

- Useful risk assessment techniques
- Assessing and documenting your risk exposures
- Evaluation and decision making

### Treatment of risk exposure (I)

- Insurance programming
  - »»Assessing insurance requirements
  - »»Categorizing assets exposures
  - »»Insurance programming
- Reviewing the insurance programme
  - »»Identifying pitfalls
  - »»Reviewing terms, conditions and exclusions
  - »»Rectifying inadequacies

### Treatment of risk exposures (II)

- Alternative risk treatment
  - »»risk control
  - »»risk financing
  - »»risk transfer
- Risk management programmes to minimize or mitigate risk exposures
- Insurance portfolio management (process and administration)
- Claims review
- Use of consultants or external expertise
- Documentation

## Certificate

Certificate of Attendance will be awarded upon completion of the course subject to full attendance.

## Who Should Attend

- Insurance Industry Personnel who have basic knowledge in Insurance or basic knowledge in Risk Management
- Non- insurance personnel whose work require an understanding or practical knowledge of the subject
- Anyone who require knowledge on insurance

## Trainer's Profile

### PETER YONG WENG SING, ACII, AMII, Dip. Eng (Automotive)

Peter Yong graduated from a local college with a Diploma in Engineering and Chartered Engineering Part 1. He passes his Associate in Insurance leading to AMII, ACII and with an accreditation as Chartered Insurer. His contribution to the insurance industry includes being an active member in PIAM in Special Rating Fire, Engineering, Miscellaneous line of general insurance business, conducting talks on behalf of PIAM to clients and supporting MNRB in various PIED training.

He is now retired and sharing his practical experience with the industry. He had many years working experience with a few General Insurance companies and a professional reinsurance company with exposure in risk inspection, marketing facing clients and intermediaries, underwriting, claims, reinsurance and training.

Peter had facilitated training for more than 25 years with MII, MNRB, PIAM and other external training centres to audience in Malaysia and overseas i.e. professional reinsurers, brokers, loss adjusters, quantity surveyors, architects, engineers, agents, insurance companies, banks, affinity association and clients which need clarification in subject on general insurance:

- Fire & Fire Business Interruption Insurance
- Engineering & Contract Works
- Miscellaneous line of business
- Practical Risk Survey & Workshop
- Risk Management
- Designing Risk management through Risk Management approach

Date   Time	23 - 24 January 2019   9 am - 5 pm
Closing Date	16 January, 2019
Price	MII Member : RM 1208 (single), RM 1151 (Group) GTG/FAIR Member : RM 1208 (Single), RM 1151 (Group) Non Member : RM 1406 (Single), RM 1349 (Group) International: USD400 (Single), USD380 (Group) (HRDF Claimable) * Subject to HRDF Conditions
Level	Intermediate
Venue	<b>THE MALAYSIAN INSURANCE INSTITUTE</b> MII City Centre, Suite 6.0W, Level 6 Wisma FGV, Jalan Raja Laut, 50350 Kuala Lumpur

### REGISTRATION POLICY & DECLARATION

- Registration can be done via online at [www.mii4u.org/llms/user/login](http://www.mii4u.org/llms/user/login). (\*Group Registration : Minimum 3 participants and above)
- MII practices a non credit policy. As such, all companies and individuals are required to make payment before the commencement of the course. But confirmation for places is subject to availability of seat.
- MII reserves the right to reschedule, change the trainer, modify the course content or cancel the course due to unforeseen circumstances without prior notice.
- Contact person or participants will be notified through the email, fax or phone on the status of the course.
- Any Cancellation after the closing date is not allowed. However replacement of participant is accepted.

### Important Notice

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